

## **BONUS REPORT:**

# How To Buy Extra Cheap Salvage Car And Remodel Them Into Clean Cars

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# INTRODUCTION

In this report, I'm going to take you through all the necessary steps that will help you maneuver all the road blocks to avoid wasting your time and money for years trying to figure-out what this business is all about and how to succeed and make big profit from it.

So if you're ready let's get started...

## What is a salvage car?

Salvage car simply means a damaged car. That might have got involved in little accident or sustain some scratch or electrical faults through one way or the other.

Salvage doesn't mean a car is totally damaged and unsafe to use. It usually has grade and it is better to buy because it's cheaper and good to use.

Speaking from experience, buying good and useful salvage cars has proven to be more profitable to dealers in Nigeria and some other African countries. And most cars you see around here in Nigeria are imported salvage cars that were remodeled and sold out as tokunbo.

So, in this report I'm going to point out 7 steps you can follow through to start importing salvage cars at a very cheap price and how to remodel them and sell them to make good profits.

Let's get started.

## **STEP ONE**

### How to find good cheap salvage cars

Finding a cheap salvage car can easily be done on the IAAI site using the IAAI advanced search tool and this is not going to be a problem as I have explained this aspect inside the report.

Kindly refer to the video attached to the main report titled: **IAAI SEARCH TOOL VIDEO**

### Important things to lookout for before buying any salvage car

You see the aim here is not just to buy a savage car for a very cheap price.

However, your aim should be about buying good and re-workable savage cars at a very cheap price.

And to achieve this, there are certain things you should checkout for before buying any savage car.

Things like:

- **Extensively damaged cars:** before you buy any savage car always check the body of the car and make sure that it is not extensively damaged. Make sure that whatever damage the car might have incur doesn't affect the chasis of the car.

And if it is a frontal damage make sure that it doesn't affect the engine of the car.

- **Mileage:** depending on the size of the engine of the car you're buying. If you're buying a 4 cylinder engine car the maximum mileage you can go for should be about 150,000 mile. Once it is over 150,000 miles it tells on the car

6 cylinders should not be more than 200,000 miles

8 cylinders should not be more than 250,000 miles

Note: There are some cars with low mileage that has been badly used more than those with high mileage.

The best way to detect and stay away from this kind of car is by taking a deep look at the body of the car and the interior of the car as well.

- **The Price of the car:** Always have a budget for every car you want to buy. If you're buying a very cheap savage car always check and confirm the price needed to fix the car, the

shipping and clearing cost. Calculate all the expenses it will cost you so that you don't end up running at a loss at the end of the deal

**Location of the car:** There are some states in America that you won't be allowed to buy from because you will need to provide some additional documents before you can be allowed to buy from them.

For instance, Alabama requires that you provide their own dealer registration in US before you can buy cars in their state. And it will be impossible to get Alabama dealership registration if you're not in the US

And some other states like:

- Hilux
- Indiana
- California
- Ohio

And there are some states that are not advisable that you buy from because their locations are very far from the ports. States like:

- **Honolulu:** their cars are very cheap but the state is very far from the port. So if you buy a car there moving the car to the nearest port will be a big challenge and will attract more cost

## **STEP TWO**

### How to bid for salvage cars

This is no difference from the normal way you bid for normal cars.

And I've also explained this inside the main report. Kindly refer to your report.



## **STEP THREE**

### How to make payment

You pay for your salvage cars the same way you pay for other cars.

And the payment process has also been explained inside the main report. Kindly refer to it and also check the video attached to the report titled: **IAAI – Payment Procedures Video**

## **STEP FOUR**

### Shipping & Clearing

After buying a car at auction you will have to take the car away from the auction company within the next 3 days so as to avoid been charged for renege fee

So it means you have to take the car from the auction company to the nearest port for it to be shipped down to Nigeria.

And you can get your car taken down to the port with the help of your shipping company. They will send their driver to the auction company to get your car driven down to the nearest port for shipping

You will be charged for pick up based on the location of your car and shipping fee is also based on type of shipping and the amount of car you want to ship

One of the best shipping companies I recommend is American forwarding and logistics (AFL shipping) and you can always get in contact with them on their site at <http://www.aflship.com/>

And more information about the shipping procedure has been dealt with in the main report. Kindly refer to the video attached to report titled: **IAAI - Shipping Procedures Video**

## 3 Ways to Ship Salvage Cars

- **Roll-on Roll-off (Ro-ro) Shipping:** in this case, your cars will be placed separately on the ship. This type is best if the car you're shipping is salvaged one. It usually takes like 14 days for your car to arrive and it is a little bit cheaper than the containerized type of shipping.
- **Container shipping:** this is containerized type of shipping where you can put a maximum of 4 cars inside a 40ft container. This type of shipping is better if you're shipping a clean car and more than one car because your car is better secured inside the container. It usually takes like 30 days for your car to arrive. And it is a little expensive than the ro-ro type of shipping
- **Airplane shipping:** this is big man way of shipping vehicle and it not advisable because it is very expensive though it is faster and safer.

# How to Clear Your Salvage Car at Nigeria Port

Once your car arrives at the Nigeria port your shipping company will send you a document called “the bill of lading” (the car documents and receipts of purchase)

This document is very important for the purpose of clearing your car in Nigeria

Once your document is intact then you can get across to a genuine clearing and forwarding agent to help you clear your car.

**Find below details of a trusted agent you can make use of**

Budoks Nig Limited,

121 Okota Road, Tele Olukoya Shopping Complex

Suite B49. Okota Isolo Lagos Nigeria.

In person of: Mr. Sunday Ojedokun

08033007585

08085713307

09091983700

Your clearing fee depends on the type, model and year of your car and the amount bargained with your agent. It usually takes a minimum of 3-4 days to clear a car

# How to Fix salvage cars

Slightly damaged cars can be fixed.

All you have to do is get a good mechanic to help you get the damaged parts and get it fixed.

If you need help with getting your car fixed or pimping up a car.  
Kindly contact

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